



## WELCOME ON BOARD OF SAILING CATAMARANS



### PROGRAM FOR INCENTIVES & EVENTS CRUISES 2024 MAJORCA

#### PALMA AND COLONIA SANT JORDI – MAJORCA

The Magic Catamarans are specially designed for day chartering. They will seduce you and will let you to discover the joys of sailing in dreamlike conditions and enormous stability at sea due to their great amplitude.

#### In Majorca, based in Palma, we offer:

- 2 Sailing catamarans model Taiiti 75 with a maximum capacity of 92 persons.
- 1 Sailing catamaran model Taiiti 60 with a maximum capacity of 71 persons.
- 1 Sailing catamaran model Freebird with a maximum capacity of 45 persons.

#### In Majorca, based in Colonia de Sant Jordi, we offer:

- 1 Sailing catamaran model Taiiti 75 with a maximum capacity of 92 persons.

Specifications:	Taiiti 75	Taiiti 60	Freebird
- Length:	22,80 m	18,20 m	15,23 m
- Beam:	10,42 m	9,10 m	7,43 m
- Engines:	2 x 140 hp	2 x 60 hp	2 x 35 hp
- Sail area:	205 m <sup>2</sup>	153 m <sup>2</sup>	120 m <sup>2</sup>

#### For the comfort of our guests, we have on board of the MAGIC sailing catamarans:

- Big solarium, spacious nets on forward beam for sunbathing during the anchor time
- Big bathing ladder\* with railings on both sides on forward beam for comfortable access to the sea  
\*(except Freebird)
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world (deposit € 10)
- Freshwater showers (Fresh water on board is limited by the capacity of the tanks)
- Bar counter with many types of drinks
- Iron Barbecue-Grill on board
- Two bathrooms with toilet and washbasin
- Paddle surf board under request
- Kayak under request

2024 PROGRAM FOR INCENTIVE S & EVENTS CRUISES

MAGIC CATAMARANS, S.L. · Av. Gabriel Roca, nº 8, 1º · E-07014 Palma de Mallorca · Spain · NIF B17557893  
Tel. (+34) 971 45 61 82 · e-mail: info@magic-catamarans.com · www.magic-catamarans.com



**OUR CATAMARANS:**

**Taiiti 75: 92 persons**



**Taiiti 60: 71 persons**



**Freebird: 45 persons**







## A MAGICAL EXPERIENCE

Magic Catamarans puts at your disposal a large experience and know-how of more than twenty-five years managing the organisation of exclusive cruises and incentives on board of our MAGIC sailing catamarans.



We will offer you a new perspective on the island of Majorca and the ability to enjoy some of the most beautiful coasts of the Mediterranean.

Sailing on board of our spacious catamarans, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded coves with turquoise crystal-clear waters. We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of fish. You can also request in advance (minimum 15 days) free paddle surf boards and kayaks.

We offer a funny package of water activities consisting of Parasailing, Jet Ski, banana and Speedboat, ask us for prices.

On board our catamarans we serve all kinds of excellent meals, prepared on board at the moment and we have a bar service with the option to reserve an open bar. We do not allow food or drinks to be brought on board.

For the season 2024 we operate with five catamarans in Majorca.

**Please contact us for estimates and availabilities: Tel. (+34) 971 45 61 82 (Palma)  
[www.magic-catamarans.com](http://www.magic-catamarans.com) · [info@magic-catamarans.com](mailto:info@magic-catamarans.com)**



## 2024 RATES INCENTIVES & EVENTS CRUISES

Magic Catamarans, S.L. will invoice your incentive or event cruises individually per passenger on board in four different seasons – very low, low, medium and high. In the very low season we offer the possibility to choose a different schedule as set out in paragraph sailing cruise morning or afternoon, for example from 11.00 h to 16.00 h, for the price of the morning cruise, subjected to availability two days before the cruise.

Also, you may extend in advance your sailing cruise based on the average hourly price set for the reserved cruise.

In order to help you with the calculation of the price of your sailing cruise we provide you the following price table.

### MAGIC – SAILING CATAMARANS

Type of sailing cruises	Timetable	Maximum capacity on board	01/02/24 – 30/04/24	01/05/24 – 31/05/24	01/06/24 – 30/06/24	01/07/24 – 13/09/24
			14/10/24 – 31/11/24	01/10/24 – 13/10/24	14/09/24 – 30/09/24	
MORNING AFTERNOON	10.00h - 15.00h	92	<b>1.906 €</b>	<b>2.100 €</b>	<b>2.800 €</b>	<b>2.990 €</b>
	15.30h - 20.30h or 16.00h - 21.00h	71	<b>1.400 €</b>	<b>1.650 €</b>	<b>2.150 €</b>	<b>2.290 €</b>
	5h	45	<b>1.060 €</b>	<b>1.230 €</b>	<b>1.520 €</b>	<b>1.900 €</b>
COMPLETE DAY	10:00h – 19:00h	92	<b>2.860 €</b>	<b>3.150 €</b>	<b>3.990 €</b>	<b>4.490 €</b>
	9h	71	<b>2.100 €</b>	<b>2.350 €</b>	<b>3.160 €</b>	<b>3.430 €</b>
		45	<b>1.590 €</b>	<b>1.850 €</b>	<b>2.280 €</b>	<b>2.850 €</b>

VAT included

Practical example:

60 members of a medical congress wish to go on a sailing cruise aboard our catamaran MAGIC of 71 seats on May 25, 2024 in the morning from 10.00 h to 15.00 h with the catering service *Barbecue I* and the beverage service *Open Bar II*.

Magic Catamarans, S.L. will invoice 69,50 € per person, VAT included, from which 27,50 € correspond to the catamaran, 24,00 € to the catering service *Barbecue I* and 18,00 € to the beverage service *Open Bar II*.

Please contact us for estimates and availabilities: Tel. (+34) 971 45 61 82 (Palma)  
[www.magic-catamarans.com](http://www.magic-catamarans.com) · [info@magic-catamarans.com](mailto:info@magic-catamarans.com)



## **ON BOARD SERVICES 2024**

### **CATERING**

The catering and beverage service aboard Magic catamarans are supplied exclusively through our company, it's not permitted to bring drinks or food on board. Find below our proposals.

If you need information on the allergens of a food, you can request it and we will send you the product sheet. The same catering option(s) must be reserved for all participants. In case some participants are vegetarian, a vegetarian menu can be chosen for them.

The same meal option(s) must be reserved for all participants. In case some participants are vegetarian, a vegetarian menu can be chosen for them.

#### **Barbecue I: 24€ per person**

- Beef burger with bread, caramelized onion and sauce
- Chicken skewer
- Sausages
- Russian salad
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

#### **Barbecue II: 32€ per person**

- Veal tenderloin accompanied by mushrooms
- Chicken skewer
- Sausages
- Russian salad
- Green salad with cherry tomatoes, olives and corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

**24,00 €**

#### **Vegetarian Menu I: 24€ per person**

- Two kind of grilled vegetable burgers
- Sautéed vegetables: red pepper, onion, zucchini and mushrooms
- Green salad with cherry tomatoes, olives, corn and carrot
- Coca de Trampó: like cold pizza with tomato, onion, red pepper and black olives.
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

#### **Vegetarian Menu II: 24€ per person**

- Fajitas of sautéed vegetables with curry
- One grilled vegetable burger
- Green salad with cherry tomatoes, olives, corn and carrot
- Nachos with Guacamole
- Bread and Sauces
- Watermelon and pineapple
- Apricot cake

#### **Sea Menu: 39€ per person**

- Anchovies and pickled anchovies with Majorcan bread  
Prepared on the grill on board:
- Squid
- Shrimps
- Clams and Mussels
- Slice of swordfish
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

#### **Fish Barbecue: 30€ per person**

- Grilled Salmon filet
- Grilled Slice of swordfish
- Russian salad
- Green Salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake



**Sardinada: 23€ per person**

- Grilled Sardines
- Coca de Trampó: like cold Pizza with tomato, onion, red pepper and black olives
- Salted pastries
- Russian salad
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

**Appetizer: 11€ per person**

- Olives
- Crackers
- Mixture of nuts
- Chips
- Spanish Omelette (potato and onion)
- Coca de Trampó: like cold pizza with tomato, onion, red pepper and black olives

**Tapas Menu: Exquisite selection of tapas, skewers and "montaditos":**

**Full Tapas Menu: 26€ per person**

**Tapas - portions**

Hummus accompanied with carrot  
Guacamole with nachos

**Skewers / Montaditos**

Serrano ham  
Fresh cheese with cherry tomatoes  
Sobrasada with honey  
Potato omelette with onion

**Skewers**

Shrimp and Scallop  
Chicken

**Dessert**

Watermelon and pineapple  
Apricot cake

**1/2 Tapas Menu: 13€ per person**

**Tapas - portions**

Guacamole with nachos

**Skewers / Montaditos**

Serrano ham  
Potato omelette with onion

**Skewers**

Chicken

**Dessert**

Watermelon  
Apricot cake



**Breakfast on board: 14€ per person**

- Coffee, tea, milk alone or with chocolate and juice
- Ensaïmadas (typical cake of Majorca)
- Small butter croissants and chocolate croissants
- One sandwich with cheese, ham or serrano ham
- Watermelon and pineapple

**Sandwich-lunch: 8€ per person**

- A sandwich with cheese, ham or serrano ham, and Coca de Trampó: like cold pizza with Tomato, onion, red pepper and black olives
- Crackers
- Chips
- Olives
- Mixture of nuts

**Supplements (with one of our menus):**

Fruits: Watermelon and pineapple: **4€** / person

Grilled vegetables: **4€** / person

A slice of grilled swordfish: **10€** / person

Grilled Salmon fillet: **11€** / person

Grilled large prawns: **10€** / person (approx. 2 / person)

**DRINKS:**

<b><u>Open Bar I:</u></b>	<b><u>Open Bar II*:</u></b>	<b><u>Long Drinks*:</u></b>
Mineral water	Mineral Water	Rum Brugal añejo <b>7€ /u.</b>
Soft Drinks	Soft Drinks	Gin Seagram's <b>7€ /u.</b>
Juice	Juice	Vodka Absolut <b>7€ /u.</b>
Coffee	Coffee	Whisky Jack Daniel's <b>7€ /u.</b>
	Red, Rose and White Wine	Mojito <b>8€ /u.</b>
	Cava	Piña colada <b>8€ /u.</b>
	Sangría	
	Beer	
<b>Half day: 12€ per person</b>	<b>Half day: 18€ per person</b>	
<b>Full day: 20€ per person</b>	<b>Full day: 27€ per person</b>	

\* The captain can limit the consumption of alcohol if he deems it necessary for safety on board. It is not possible to take drinks from the catamaran at the end of the cruise. It is only possible to contract these open bar services in combination with one of our food options.

**VAT included**



## **WATER ACTIVITIES 2024**

We offer the possibility to contract different water activities such as Parasailing, Jet ski Banana and Speed boat. If you are interested, we beg you to request a personalized quote.

The water activities services on catamarans Magic comes exclusively through our company.



## **GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2024**

- 1) The first payment over 50% of the total amount will be done by reservation.
- 2) The down payment will be done 15 days before the sailing excursion starts, and therefore, if any service on board is desired, it must be specified at least 3 weeks before, the same as the number of participants.

In the case of changes in the number of participants or the services contracted within the 15 days prior to departure, €50 must be paid as management fees for each change requested. No changes will be allowed within 72 hours prior the boarding time.

- 3) In case of cancellation due to weather circumstances, decision taken by the Captain of the MAGIC catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 4) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
  - a) In case of cancellation notified before 90 days previously to the excursion, there will be no cancellation fees, the amounts paid will be returned in its entirety.
  - b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding only to the rental of the catamaran, or 12,5% of the total amount of the rental of the catamaran.
  - c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding only to the rental of the catamaran, or 25% of the total amount of the rental of the catamaran.
  - d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding only to the rental of the catamaran, or 50% of the total amount of the rental of the catamaran.
  - e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.