



WELCOME ON BOARD OF SAILING CATAMARANS

PROGRAM FOR INCENTIVES & EVENTS CRUISES 2023 MAJORCA

PALMA AND COLONIA SANT JORDI – MAJORCA



The Magic Catamarans are specially designed for day chartering. They will seduce you and will let you to discover the joys of sailing in dreamlike conditions and enormous stability at sea due to their great amplitude.

In Majorca, based in Palma, we offer:

- 2 Sailing catamarans model Taïti 75 with a maximum capacity of 92 persons.
- 1 Sailing catamaran model Taïti 60 with a maximum capacity of 71 persons.
- 1 Sailing catamaran model Freebird with a maximum capacity of 45 persons.

In Majorca, based in Colonia de Sant Jordi, we offer:

- 1 Sailing catamaran model Taïti 75 with a maximum capacity of 92 persons.

Specifications:	Taïti 75	Taïti 60	Freebird
- Length:	22,80 m	18,20 m	15,23 m
- Beam:	10,42 m	9,10 m	7,43 m
- Engines:	2 x 140 hp	2 x 60 hp	2 x 35 hp
- Sail area:	205 m ²	153 m ²	120 m ²

For the comfort of our guests, we have on board of the MAGIC sailing catamarans:

- Big solarium, spacious nets on forward beam for sunbathing during the anchor time
- Big bathing ladder* with railings on both sides on forward beam for comfortable access to the sea
*(except Freebird)
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world (deposit € 10)
- Freshwater showers (Fresh water on board is limited by the capacity of the tanks)
- Bar counter with many types of drinks
- Iron Barbecue-Grill on board
- Two bathrooms with toilet and washbasin
- Paddle surf board under request
- Kayak under request



THE CATAMARANS:

Taiiti 75: 92 persons



Taiiti 60: 71 persons



Freebird: 45 persons





A MAGICAL EXPERIENCE

Magic Catamarans puts at your disposal a large experience and know-how of more than twenty-five years managing the organisation of exclusive cruises and incentives on board of our MAGIC sailing catamarans.



We will offer you a new perspective on the island of Majorca and the ability to enjoy some of the most beautiful coasts of the Mediterranean.

Sailing on board of our spacious catamarans, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded coves with turquoise crystal-clear waters. We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of fish. You can also request in advance (minimum 15 days) free paddle surf boards and kayaks.

We offer a funny package of water activities consisting of Parasailing, Jet Ski, banana and Speedboat.

Due to its greater flexibility, we offer you a boarding and disembarkation service in other ports than our base ports, subject to authorization and payment of the corresponding fee.

On board our catamarans we serve all kinds of excellent meals, prepared on board at the moment and we have a bar service with the option to reserve an open bar. We do not allow food or drinks to be brought on board.

For the season 2023 we operate with five catamarans in Majorca.

Please contact us for estimates and availabilities: Tel. (+34) 971 45 61 82 (Palma)
www.magic-catamarans.com · info@magic-catamarans.com

2023 PROGRAM FOR INCENTIVE S & EVENTS CRUISES - MAGIC sailing catamarans
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2023 RATES INCENTIVES & EVENTS CRUISES

Magic Catamarans, S.L. will invoice your incentive or event cruises individually per passenger on board in three different seasons - low, medium and high. In the low season we offer the possibility to choose a different schedule as set out in paragraph sailing cruise morning or afternoon, for example from 11.00 h to 16.00 h, for the price of the morning cruise, subjected to availability two days before the cruise.

Also, you may extend in advance your sailing cruise based on the average hourly price set for the reserved cruise.

In order to help you with the calculation of the price of your sailing cruise we provide you the following price table.

MAGIC – SAILING CATAMARANS

Type of sailing cruise	Timetable	Capacity on board	01/01 – 31/05/23	01/06 – 30/06/23	01/07-18/09/23
			17/10 – 31/12/23	19/09 – 16/10/23	
MORNING	10.00 h - 15.00 h	Max. 92 pers.	1.906 €	2.546 €	2.990 €
		Max. 71 pers.	1.565 €	1.990 €	2.183 €
		Max. 45 pers.	1.170 €	1.450 €	1.815 €
AFTERNOON	15.30 h - 20.30 h or 16.00 h - 21.00 h	Max. 92 pers.	1.906 €	2.357 €	2.850 €
		Max. 71 pers.	1.565 €	1.860 €	2.037 €
		Max. 45 pers.	1.170 €	1.350 €	1.690 €
COMPLETE DAY	10.00 h - 19.00 h	Max. 92 pers.	2.867 €	3.812 €	4.575 €
		Max. 71 pers.	2.347 €	3.010 €	3.271 €
		Max. 45 pers.	1.760 €	2.190 €	2.720 €

VAT included

Practical example:

60 members of a medical congress wish to go on a sailing cruise aboard our catamaran MAGIC of 71 seats on May 25, 2023 in the morning from 10.00 h to 15.00 h with the catering service *Barbecue I* and the beverage service *Open Bar II*.

Magic Catamarans, S.L. will invoice 68,08 € per person, VAT included, from which 26,08 € correspond to the catamaran, 24,00 € to the catering service *Barbecue I* and 18,00 € to the beverage service *Open Bar II*.

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ON BOARD CATERING AND SERVICES 2023

The catering and beverage service aboard Magic catamarans are supplied exclusively through our company, it's not permitted to bring drinks or food on board. Find below our proposals.

Barbecue I: 24€ per person

- Chicken skewer
- Fresh sausages
- Chicken breast
- Russian salad
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

Barbecue II: 32€ per person

- Veal tenderloin
- Fresh sausages
- Chicken skewer
- Russian salad
- Green salad with cherry tomatoes, olives and corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

24,00 €

Vegetarian Menu I: 22€ per person

- Two kind of grilled vegetable burgers
- Sauteed vegetables: red pepper, onion, zucchini and mushrooms
- Green salad with cherry tomatoes, olives, corn and carrot
- Coca de Trampó: like cold pizza with tomato, onion, red pepper and black olives.
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

Vegetarian Menu II: 24€ per person

- Fajitas of sauteed vegetables with curry
- One grilled vegetable burger
- Green salad with cherry tomatoes, olives, corn and carrot
- Nachos with Guacamole
- Bread and Sauces
- Watermelon and pineapple
- Apricot cake

Sea Menu: 39€ per person

- Anchovies and pickled anchovies with Majorcan bread
Prepared on the grill on board:
- Squid
- Shrimps
- Clams
- Mussels
- Slice of swordfish
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

Fish Barbecue: 30€ per person

- Grilled Salmon filet
- Grilled Slice of swordfish
- Russian salad
- Green Salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake



Sardinada: 23€ per person

- Grilled Sardines
- Coca de Trampó: like cold Pizza with tomato, onion, red pepper and black olives
- Salted pastries
- Russian salad
- Green salad with cherry tomatoes, olives, corn and carrot
- Bread and sauces
- Watermelon and pineapple
- Apricot cake

Appetizer: 11€ per person

- Champagne (Spanish) or Sangria cocktail or soft drink as a welcome drink
- Olives
- Crackers
- Mixture of nuts
- Chips
- Spanish Omelette (potato and onion)
- Coca de Trampó: like cold pizza with tomato, onion, red pepper and black olives

Tapas Menu: Exquisite selection of tapas, skewers and “montaditos”:

Full Tapas Menu: 26€ per person

Tapas - portions

Hummus accompanied with carrot
Guacamole with nachos

Skewers / Montaditos

Serrano ham
Fresh cheese with cherry tomatoes
Sobrasada with honey
Potato omelette with onion

Skewers

Prawns
Chicken

Dessert

Watermelon and pineapple
Apricot cake

1/2 Tapas Menu: 13€ per person

Tapas - portions

Guacamole with nachos

Skewers / Montaditos

Serrano ham
Potato omelette with onion

Skewers

Chicken

Dessert

Watermelon
Apricot cake



Breakfast on board: 14€ per person

- Nespresso coffee, tea, milk alone or with chocolate and tropical juice
- Ensaïmadas (typical cake of Majorca)
- Small butter croissants and chocolate croissants
- One sandwich with cheese, ham or serrano ham
- Watermelon and pineapple

Sandwich-lunch: 8€ per person

- A sandwich with cheese, ham or serrano ham, and Coca de Trampó: like cold pizza with Tomato, onion, red pepper and black olives
- Crackers
- Chips
- Olives
- Mixture of nuts

Supplements:

Fruits: Watermelon and pineapple: **4€** / person

Grilled vegetables: **4€** / person

(Red pepper, zucchini, onion and mushrooms)

A slice of grilled swordfish: **7€** / person

Grilled Salmon fillet: **7€** / person

Grilled large prawns: **7€** / person (approx. 2 / person)

If you need information on the allergens of a food, you can request it and we will send you the product sheet. The same catering option(s) must be reserved for all participants. In case some participants are vegetarian, a vegetarian menu can be chosen for them.

The same meal option(s) must be reserved for all participants. In case some participants are vegetarian, a vegetarian menu can be chosen for them.

OPEN BARS:

Open Bar I:

Mineral water
Soft drinks
Juice
Coffee

Half Day: 12€ per person
Full Day: 20€ per person

Open Bar II*:

Mineral water
Soft drinks
Juice
Coffee
Red, Rosé and White wine
Cava (Spanish champagne)
Sangria
Beer

Half Day: 18€ per person
Full Day: 31€ per person

Open Bar III*:

Mineral water
Soft drinks
Juice
Coffee
Red, Rosé and White wine
Cava (Spanish champagne)
Sangria
Beer
Long Drinks

Half Day: 35€ per person
Full Day: 50€ per person

* The captain can limit the consumption of alcohol if he deems it necessary for safety on board. It is not possible to take drinks from the catamaran at the end of the cruise. It is only possible to contract these open bar services in combination with one of our food options.

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WATER ACTIVITIES 2023

We offer the possibility to contract different water activities such as Parasailing, Jet ski Banana and Speed boat. If you are interested, we beg you to request a personalized quote.

The water activities services on catamarans Magic comes exclusively through our company.



GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2023

- 1) The first payment over 50% of the total amount will be done by reservation.
- 2) The down payment will be done 15 days before the sailing excursion starts, and therefore, if any service on board is desired, it must be specified at least 3 weeks before, the same as the number of participants.

In the case of changes in the number of participants or the services contracted within the 15 days prior to departure, €50 must be paid as management fees for each change requested.

- 3) In case of cancellation due to weather circumstances, decision taken by the Captain of the MAGIC catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 4) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
 - a) In case of cancellation notified before 90 days previously to the excursion, there will be no cancellation fees, the amounts paid will be returned in its entirety.
 - b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding only to the rental of the catamaran, or 12,5% of the total amount of the rental of the catamaran.
 - c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding only to the rental of the catamaran, or 25% of the total amount of the rental of the catamaran.
 - d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding only to the rental of the catamaran, or 50% of the total amount of the rental of the catamaran.
 - e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.